

Gregory L. Hays SSTM

Director Rapid Prototyping & Experimentation, U.S. Navy / NIWC Atlantic



Greg is a highly accomplished, results-oriented executive with 25+ years of award-winning performance leading multimillion-dollar technology organizations and programs with expertise and leadership in the Federal/State Research Enterprise. He currently serves as the lead for Rapid Prototyping at Naval Information Warfare Center (NIWC) Atlantic to bring technologies to the Naval Fleet/Forces through rapid development and acquisition. He offers a rare blend of leadership experience from both the government and industry sectors with a proven track record of leading and “getting the job done” from startups to large organizations.

A recognized leader in the small-business community, Greg was named to the National Small Business Association (NSBA) Leadership Council to promote the interests of small businesses to policymakers in Washington, D.C., with specific focus on technology research and export. Greg is an expert bringing those game changing technologies and ideas into the military/federal markets for strategic planning, businesses enhancement and growth through forecasting, technology scouting and business development. His science and technology focus is in the fields of cyber security; visible, night vision, infrared and acoustic sensors; optical and wireless communications, including 5G; optics detection; image processing and analysis; electro-optical design and lasers; biometrics; data management and analytics; artificial intelligence and autonomy.

Greg holds a Bachelor of Science degree in Electrical Engineering from the University of Evansville, a Master of Science degree from the Rose-Hulman Institute of Technology and a Public Management Certificate from Indiana University. He has completed the Federal Executive Institute’s Leadership for Democratic Society, Leadership Charleston and specialized in Federal requirements definition, development and procurement. Greg currently serves on the Strategic Advisory Board for Cape Fear Ocean Labs.